

# Linda L. Shapiro

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## THOMPSON COBURN LLP

Linda Shapiro focuses her practice on government contracts law and business immigration.

As a government contract lawyer, Ms. Shapiro advises clients on a wide range of matters unique to doing business with governmental entities, particularly the nation's largest customer – the U.S. government. Ms. Shapiro routinely assists clients in complying with various procurement-related laws and regulations, defending or challenging contract awards, litigating or otherwise resolving disputes, and negotiating teaming and subcontractor arrangements under government contracts. She regularly handles matters involving the U.S. Department of Defense, the U.S. Department of Justice, the Government Accountability Office, the Defense Contract Audit Agency, the Small Business Administration, and state and local procurement agencies. She also develops strategies for obtaining government business intended for preference groups such as small, small disadvantaged, 8(a), Indian tribal-owned or Alaskan native-owned concerns.

In her immigration practice, Ms. Shapiro focuses on representing employers interested in hiring or transferring foreign executives, managers or specialists to live and work in the U.S. She provides immigration counsel to all industry sectors, including information technology, telecommunications, financial, manufacturing and business services.

### Professional Affiliations

- **American Bar Association**  
Section on Public Contract Law  
Section on Law Practice Management  
Women Rainmaker's Interest Group
- **American Immigration Lawyers Association**
- **Federal Bar Association**
- **National Contract Management Association**
- **Bar Association of Metropolitan St. Louis**

### Education

- **Washington University School of Law**  
J.D. (1983)  
Law Quarterly, Managing Editor (1982-1983)
- **Catholic University of America**  
M.M. (1975)
- **Fontbonne University**  
B.M., *cum laude* (1973)

### Employment

- **Thompson Coburn LLP**  
Partner (1992-Present)  
Associate (1984-1991)



### Noteworthy

- **Best Lawyers in America (2009)**
- **Most Influential Business Women Awardee (2006)**  
St. Louis Business Journal
- **Professional Achievement Award (2006)**  
Fontbonne University Alumni Association
- **Member, Management Committee (2005-2009)**  
Thompson Coburn LLP

### Licensure

- Missouri (1984)
- Illinois (1983)
- U.S. District Courts for the Eastern District of Missouri and the Southern District of Illinois
- U.S. Court of Federal Claims
- U.S. Court of Appeals, Federal Circuit

### Civic Involvement

- **St. Louis Community College Foundation**  
Member, Board of Directors

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## **Publications**

- Co-Author, "Procurement Integrity Revisions Ease Burdens," *National Law Journal* (May 19, 1997)
- Co-Author with Margaret Worthington, "Use of the Eichleay Formula to Calculate Unabsorbed Overhead for Government-Caused Delay Under Manufacturing Contracts," *25:3 ABA Public Contract Law Journal* (Spring 1996)

## **Presentations**

- Lecturer, "U.S. Immigration Law & Compliance," 2008 Conference on Immigration, St. Louis Regional Commerce & Growth Association and Missouri Chamber of Commerce (April 2008)
- Lecturer, "2006 Government Contracts Update," Thompson Coburn LLP (May 2006)
- Lecturer, "Mistakes: Real World Solutions," NCMA/NAPM, St. Louis (October 2005)
- Lecturer, "Government Contracting: Prime, Subcontract and Teaming Agreements – A Legal Perspective," NCMA, The Boeing Company, St. Louis (January 2003)
- Lecturer, "Immigration Issues and Updates," Baldor Electric Company Personnel Managers' Law Day (September 2002)
- Lecturer, "Federal Government Contracts: Fraud Remedies and Penalties — Civil and Criminal," BAMSL and Federal Bar Association, St. Louis (February 1992)
- Co-Lecturer, Government Contract Compliance, Ralston Purina Co. (May 1991)