



A. Jay Goldstein

Partner

Chicago
312 580 2207 direct
312 580 2201 fax
agoldstein@thompsoncoburn.com

EDUCATION

- DePaul University College of Law, J.D., American Jurisprudence Award winner, 1984
- University of Illinois at Urbana-Champaign, B.A., James Scholar Distinction, 1981

ADMISSIONS

- Illinois
- Illinois USDC, Northern District
- US Ct Appeals, 7th Circuit (Covers IL, IN, WI)

EMPLOYMENT

- Thompson Coburn LLP Partner, 2000-Present

AFFILIATIONS

- American Health Lawyers Association
- American Bar Association
- Alliance of Bar Associations, Judicial Evaluation Committee
- Health Care Compliance Association
- Illinois State Bar Association (ISBA)
- ISBA Corporation, Securities and Business Law Section Council, Past Chair

Jay serves as a critical business partner and advisor for a variety of companies, from startups to multi-level international organizations.

He provides thoughtful, proactive legal counsel on agreements, day-to-day business operations, strategic transactions and ownership dispute resolutions. Jay uses his more than 30 years of complex corporate and business law experience to assist clients in growing their businesses and finding new ways to take their operations to the next level of success.

Some of Jay's clients include manufacturing and retail companies with extensive import-export operations across Europe and Asia, health care institutions, health care systems and group practices, individual service providers, and real estate syndications.

For these clients and others, Jay frequently serves as a skilled negotiator for all types of transactions and business arrangements, including many different types of ownership, from family-run to private equity. His ability to manage different personalities, identify desired outcomes and facilitate alignment among stakeholders has earned Jay praise from clients and opposing parties alike. Clients also appreciate Jay's responsiveness and his focus on solving problems and providing the highest level of client service through all stages of a matter.

Jay works extensively in the health care arena, including corporate regulatory and licensure matters. Drawing on his more than two decades of experience in resolving professional regulation issues, Jay serves as the exclusive legal provider for one of Illinois' major medical malpractice insurance companies. In this capacity, he regularly represents physicians, dentists, podiatrists, chiropractors, nurse practitioners, and other licensed professionals in defending licensure challenges before the Illinois Department of Professional Regulation.

Recognitions

- Recognized by his peers as a Leading Lawyer in the categories of Closely & Privately Held Business Law and Health Law - 2017
- Listed in Illinois Super Lawyers, 2005-2007, 2010-Present

COMMUNITY

- Jay regularly serves as a director on many civic, charitable and educational not-for-profit corporations and association boards.
- Lake County Reserve Deputy Sheriff

PRACTICES

- Business & Corporate Transactions
- Health Care Law

Presentations

- "The Legal Side of Facilities Planning"; First Illinois Chapter of the Healthcare Financial Management Association, Moderator, Chicago, Illinois, January 2012
- "Buying and Selling a Business: Negotiating the Acquisition Agreement"; The Chicago Bar Association Corporation & Business Law Seminar, Chicago, Illinois, February 11, 2010
- "Who Wants to Stay a Millionaire? Protecting and Preserving Your Wealth"; FagelHaber LLC Seminar, November 2004
- "Protecting the Business Side of Your Consulting Practice"; FagelHaber LLC Seminar, October 2003
- "Selecting a Business Entity"; The Executive Network Group of Greater Chicago, Chicago, Illinois, February 14, 2002
- "Key Issues in Representing the Buyer or Seller of a Business, What is Due Diligence? Avoiding Legal Pitfalls"; ISBA Law Ed. Series, May 11, 2001
- "Representing the Buyer or Seller of a Business, What is 'Due Diligence' and How to Avoid Legal Pitfalls"; ISBA Law Ed. Series, November 15, 1996
- "A Guide to Understanding the Planning and Drafting Options"; Chicago Bar Association, Chicago Illinois, April 27, 1992
- "Withholding and Withdrawing Life Sustaining Procedure"; Illinois Association of Homes for the Aging Annual Meeting, Chicago, Illinois, May 2, 1989
- "Caring for the Elderly: Ethical Issues and Guidelines"; Hinsdale Hospital, Hinsdale Illinois, October 12, 1988
- "Future Trends in Health Law, DePaul University College of Law"; Careers and Health Law Seminar, Chicago Illinois, April 6, 1988
- "Amendments to the Illinois Living Will Act, Chicago Bar Association"; Chicago, Illinois, November 9, 1987

Publications

- "When Representing More Clients Can Actually Result in Less Legal Fees: Avoiding Multiple Representations Can Save Hours of Grief, Unnecessary Costs and Challenges to Your Law License"; *Illinois State Bar Association, Corporation, Securities & Business Law Forum*, October 2006
- "Owners and operators of ATMs take notice or pay the price for Automated Terrible Misfortune"; *Illinois State Bar Association, Corporation, Securities & Business Law Forum*, January 2006
- Co-Author, "Recent Legislation Allows Reassignment of Medicare Payments, Medical Groups Hiring Physicians as Independent Contractors Now Permissible"; *Vol. 50, No. 2; Illinois State Bar Association, Corporation, Securities & Business Law Forum*, December

2004

- "The Name Game, Preventing Trademark Infringement against Newly Formed Businesses"; *Vol. 48, No. 3; Illinois State Bar Association, Corporation, Securities & Business Law Forum*, March 2003
- Co-Author, "IRS Rewards Whistle Blowers to Snitch on Tax Cheats, Ex-employers Beware!"; *Vol. 47, No. 3; Illinois State Bar Association, Corporation, Securities & Business Law Forum*, May 2002

Experience

- **Represented many clients in the sale or recapitalization of their business in the \$50-\$175 million range.**
- **Represented many family-owned businesses in succession planning to maximize their financial gain, as well as dispute resolution of business partners in order to facilitate alignment among owners.**
- **Successfully represented licensed professionals from physicians to dentists in challenges to their operational licenses by the Illinois Department of Financial and Professional Regulation.**