



Barry Weisz

Partner

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PRACTICES

- Corporate & Securities

EDUCATION

- University of California, Los Angeles School of Law, J.D., 1978
- University of California, B.A., 1975

ADMISSIONS

- California
- California USDC, Central District
- California USDC, Eastern District
- California USDC, Northern District
- California USDC, Southern District
- US Ct Appeals, 9th Circuit (AZ, CA, HI, ID, MT, NV, OR, WA, Guam, M. Isles)

EMPLOYMENT

- Thompson Coburn LLP Partner, 2013-Present Managing Partner, 2013-2019
- Freedman Weisz LLP Partner, 2012-2013
- Silver & Freedman Partner, 1999-2012 Chair - Business & Tax Department, 1999-2009
- Jeffer, Mangels, Butler & Marmaro LLP Partner, 1996-1999
- Inman, Weisz & Steinberg Founder and Managing Partner

Barry serves as a corporate strategist and outside general counsel to small- to mid-sized companies, as well as their principals, in a variety of industries.

Over his four-decade legal career, Barry has advised businesses on day-to-day general business matters, growth strategies, financings, contractual agreements, litigation, succession planning and horizon events, earning praise for his ability to offer practical solutions to complex problems. He regularly drafts purchase and sale agreements, operating agreements, loan documents, license and distribution agreements and phantom equity plans, among other corporate documents. Barry's clients range from well-established businesses in their industries to entrepreneurs in new start-ups, and span the industries of technology, software, high-tech, entertainment, medical devices and health care, transportation, professional services and real estate.

Barry is active in both corporate and real estate transactional matters. He is also one of the founders and co-chairs of the Firm's Cannabis practice, which provides comprehensive services to the industry on issues ranging from product liability and commercial litigation to patent applications, licensing and permits, FDA compliance, product warnings and packaging, health care law, and real estate transactions.

As a result of his many successes for clients, Barry has been honored by Super Lawyers in Southern California from 2010 to 2021 (by Thomson Reuters), which is awarded to less than 5% of eligible lawyers in Los Angeles. He is one of less than a dozen attorneys recognized for his extensive experience in representing Closely Held Businesses. Barry was the Partner in Charge of the Los Angeles office of Thompson Coburn from 2013-2019 and has served on the Firm's Management Committee, Compensation Committee and Strategic Planning Committee, among others.

A native of Los Angeles, Barry has been active in his local community throughout his legal career. He has taught Business Law at California State University, Northridge and West Coast University. He also sat as a Judge Pro Tem in the Los Angeles Superior Court, the Beverly Hills Municipal Court and the Los Angeles Traffic Court.

COMMUNITY

- Boys and Girls Club of Hollywood, Board of Directors, 2017-Present
- Aish HaTorah, Los Angeles, Board of Governors, 1996-Present
- Dream Street Foundation
- Shane's Inspiration

Industries

- Technology
- Real Estate
- Transportation
- Entertainment
- Medical Devices
- Professional Services
- Cannabis

Recognitions

- Listed in Southern California Super Lawyers (by Thomson Reuters), 2010-2020
- Selected as a Leader in the Law Nominee (by the Los Angeles Business Journal), 2018

Experience

- **Representative Transactions in 2022 (through September 1)**

Represented an international transportation company in its successful negotiation for a 5 year, \$95 million contract with a major metropolitan airport for its fly-away shuttle service.

Represented a trucking transportation company in Alabama in the sale of its assets for \$6 million.

Represented a billion dollar cannabis company in California in its acquisition of three companies for a total value of \$34.5 million.

Represented a pharmacy chain in California in its purchase of two competitors, one for \$1.5 million, the other for \$3.75 million, and then the pharmacy chain in the sale of its equity for \$60 million.

Represent the owners of a pharmacy in the sale of its assets for \$18 million.

Represented the owners of a pharmacy in the sale of its assets for \$13 million.

Represented the purchasers of real property in the purchase of an animal hospital for \$20 million, the purchase of a stand-alone coffee shop for \$2.9 million, and the sale of raw land for \$2 million.

Represented the owners of a dental supply company in the sale of a minority interest for \$6 million.

Represented a national apparel company in numerous contracts totaling over \$3 million.

- **Representative Transactions in 2019**

Represented the owners of six pharmacies in the sale of stock and assets with a value of over \$70 million.

In three other separate transactions, represented the sellers of

pharmacies in transactions over \$20 million.

Represented a publicly-traded international transportation company in their proposal for a significant bus contract with a large metropolitan city.

Represented the owner of a New York hotel in a \$60 million refinance and recapitalization.

Represented a national transportation company in several acquisitions of chauffeured driving and motor coach companies.

Represented a printing company in the acquisition of real estate and equipment for a new facility, including bankruptcy issues.

Represented the majority owners of a general partnership in the purchase of the minority interest in real property valued at \$10 million.

Represented various companies in the apparel business in the negotiation and drafting of licensing, representation and distribution agreements.

Represented numerous companies in their formation, drafting of operating agreements and phantom equity agreements.

Represented numerous landlord and tenants in the negotiation and drafting of leases.

- **Representative Transactions in 2018**

Represented Key Information Systems, Inc. in the sale of the company to Converge Partners, a public Canadian Company.

Represented Avalon Transportation, LLC in the acquisition of two bus companies in California and Arizona.

Represented a world-famous movie director in a funding and distribution agreement with a large multi-national corporation.

Represented a minority shareholder in obtaining both a judgment for past distributions of income and a redemption of shares totaling \$9.8 million.

Represented a public transit authority in the acquisition and development of real estate for a park and ride facility in Southern California.

Represented the purchaser of a commercial real estate property occupied by a national animal hospital in Northern California as well as a shopping center in Utah.

Represented numerous owners of buildings and shopping centers in lease negotiations.

Represented the majority members of an LLC in their negotiations and refinancing of a \$60 million commercial property in downtown Los Angeles.

Represented the seller of a significant multi-million commercial property in Glendale.

Publications

- Co-author, "A state-by-state ranking of cannabis regulations",
Thompson Coburn Tracking Cannabis Blog October 4, 2018