



Bill Rowe

Director of Business Development

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EMPLOYMENT

- Thompson Coburn LLP 2012 to Present
- The Incubation Factory 2008-2012
- Student Resource Services 2007-2008
- EMC Corporation 2000-2007
- Ernst & Young 1996-2000
- United Van Lines 1994-1996
- Xerox 1991-1994

EDUCATION

- Saint Louis University, M.B.A., 1991
- University of Tulsa, B.S., 1989

COMMUNITY

- Juvenile Diabetes Research Foundation, Treasurer
- University of Missouri, Enterprise Investment Program, Board Member
- Algonquin Golf Club, President, Board of Directors

As the Director of Business Development at Thompson Coburn, Bill focuses on initiatives to grow and expand his clients' companies and to create greater client satisfaction.

He helps instill a business development culture within the firm, which drives results for clients and prospects. He works with an account team to develop relationships across the client's organization to ensure client satisfaction. This includes leveraging the firm's cross-functional services for new business opportunities while supporting and executing go-to-market business development and marketing strategies.

Bill has more than 20 years of experience formulating strategic alliances, transforming cultures, and establishing innovative strategic directives to optimize growth. He is an experienced executive leader that provides solutions for clients. Bill is an accomplished sales professional who has worked with startups, mid-sized organizations and Fortune 500 companies, including Xerox, EMC Corporation and Ernst & Young.