



## Eileen Brown

Partner

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### PRACTICES

- International Finance
- Project Finance
- Transportation
- Maritime
- Aviation
- Commercial Finance
- Financial Services

### EDUCATION

- Catholic University of America  
Columbus School of Law, J.D.,  
1993, Catholic University Law  
Review
- Villanova University, B.A., 1990

### ADMISSIONS

- District of Columbia
- New York
- Pennsylvania

### AFFILIATIONS

- American Bar Association
- Maritime Law Association
- Women in International Shipping  
and Trading Association  
(WISTA), Metro Chapter Vice  
President, 2011-2014
- Equipment Leasing and Finance  
Association

Eileen is a successful negotiator and strategist who focuses on her clients' goals while keeping an eye on the big picture.

She advises and negotiates on behalf of foreign and domestic government entities, financial institutions, and mid-sized publicly traded companies in international, asset-based, and project finance transactions; government guaranteed finance; and equipment leasing.

As outside counsel to the Export-Import Bank of the United States (Ex-Im Bank), Eileen works on corporate and small project financings. Past projects include multiple offshore drilling rigs in Mexico, power plants in Turkey, agricultural and mining equipment in Ukraine, a renewable energy project in Brazil, locomotives in Gabon, vessels and fire engines in Nigeria, and communications equipment in Trinidad and Tobago.

Eileen advises clients on maritime financing, commercial, and regulatory matters, including loan and security documents, purchase and sale agreements, and a variety of leasing and chartering arrangements. She also counsels large companies negotiating aircraft leases, acquisitions, financing, purchase, and sale as well as advising on aircraft operational structures under Part 91 and negotiating public and private charter arrangements with U.S. air carriers. Eileen represents clients before various U.S. agencies, such as the Department of Transportation, the Maritime Administration (MarAd), and the Coast Guard.

With nearly 25 years' experience, Eileen recognizes the importance of engaging with everyone involved in a project—from the engineers to the business people—which helps her balance often-competing needs of departments within a company.

Prior to joining the firm, Eileen was an attorney with MarAd, focusing on the Title XI loan guarantee program. She also served as counsel for International Registries, Inc. (IRI) at the time that IRI served as corporate and maritime administrator for the Republics of Liberia and the Marshall Islands.

### Presentations

- "Export-Import Bank of the United States: A Source of Funding for the Offshore Market"; Marine Money Houston Offshore Finance Forum, May 2, 2012

**EMPLOYMENT**

- Thompson Coburn LLP Partner, 2004-Present Associate, 1998-2003
- U.S. Maritime Administration Attorney Advisor, 1998
- International Registries, Inc. Assistant Counsel, 1993-1997

- "Marine Finance"; Equipment Leasing and Finance Association Legal Forum, May 1, 2011

**Publications**

- "Vessel Hypothetical: A Lawyer's Perspective"; *Marine Money*, January 2011