



## Gary Plotnick

Partner

Chicago  
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### PRACTICES

- Real Estate
- Business Transactional
- Community Association Law
- Lender Representation

### EDUCATION

- DePaul University College of Law, J.D., 1987
- University of Illinois at Urbana-Champaign, B.A., 1984

### ADMISSIONS

- Illinois

### AFFILIATIONS

- American Bar Association
- Illinois State Bar Association
- Chicago Bar Association
- Anti-Defamation League, Greater Chicago/Upper Midwest – Board Member

Gary uses his extensive real estate background to help developers and investors piece together their real estate projects from start to finish.

Gary's 30+ years of experience helps him anticipate issues, cut to the chase, and get the deal done – efficiently and economically.

A co-chair of the firm's real estate practice, Gary is highly experienced in the areas of commercial real estate sales and acquisitions, development and leasing. He also represents lenders in connection with construction and acquisition loans, workouts and other financing-related matters.

Gary serves a diverse client base, from individuals to sophisticated businesses, joint ventures, and real estate entities across a variety of industries. Much of his work has centered on multifamily housing, retail and industrial properties.

For residential projects, Gary has worked on condo and apartment properties ranging from just a few units to 500+, including those involving HUD and HAP matters. He represents condo developers and homebuilders in "from the ground up" projects, conversions and sales, and homeowners association matters.

On the retail side, Gary represents clients in the sales and acquisitions of shopping centers and strip malls, as well as representing landlord and tenants in leasing contracts.

Additionally, Gary is experienced in executing Section 1031 like-kind exchanges and financings. Concentrating in all areas of real estate, he has represented clients regarding the structuring of transactions involving corporations, partnerships, limited partnerships and limited liability companies.

### Experience

- Represented the seller of a 130+ unit apartment complex in Chicago in a transaction valued at more than \$37 million.
- Represented a lender in a \$10 million increase to an existing construction loan for a development in the Fulton Market area of Chicago.
- Represented a lender in two loans totaling more than \$10 million

for the acquisition of two emergency care centers in Texas.

- Represented a developer in its purchase of a multifamily residential property in Downstate Illinois for more than \$6 million in a transaction involving a Housing Assistance Payment Contract with HUD and negotiation with the Illinois Housing Development Authority.
- Represented a major homebuilder in its acquisition of vacant land in suburban Chicago in its first new land purchase in five years.
- Represented the seller of a commercial property in suburban Chicago that sold for \$2.5 million.