



Jennifer Post

Partner

Los Angeles
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PRACTICES

- Corporate and Securities
- Venture Capital
- Venture Debt and Alternative Assets
- Emerging Companies

EDUCATION

- Suffolk University Law School, J.D., cum laude
- Brandeis University, B.A., cum laude with High Honors

ADMISSIONS

- California
- Massachusetts

AFFILIATIONS

- American Bar Association, Member, Business Law Section
- Beverly Hills Bar Association
- Rainbow Capital Partners, Advisory Board Member
- ProVisors, Group Leader, West Hollywood Chapter

EMPLOYMENT

- Thompson Coburn LLP Partner, 2016-Present Managing Partner, Los Angeles Office, 2019-Present
- Raines Feldman LLP Partner
- Post Law Group PC Partner
- Edwards & Angell Partner
- Testa, Hurwitz & Thibault LLP

Jennifer serves as primary outside counsel to entrepreneurs, venture capital funds and operating companies with an emphasis on transactional and finance matters.

Jennifer is the Managing Partner of the Firm's LA office and is a member of the Corporate and Securities group. Her practice encompasses general corporate and securities law and commercial finance transactions. Jennifer represents investors, lenders and emerging companies in venture capital, private equity, lending, M&A and fund formation work.

She has a unique niche representing venture debt funds and other direct lenders in secured transactions involving technology, fintech, life sciences, SaaS and consumer brands in the private credit markets.

Industries

- Corporate, Finance and Securities
- Venture Debt and Direct Lending
- Venture Capital Financings
- Mergers and Acquisitions
- Commercial Transactions

Experience

- **Continuous representation of numerous venture debt lenders in multiple transactions ranging from \$5M to \$50M in technology, life sciences and fintech companies**
- **Representation of emerging fintech lender in consumer payment stream financing of \$75M**
- **Representation of venture debt fund in multi-national cryptocurrency platform financing**
- **Representation of management shareholders in a \$380 million international acquisition transaction with a publicly traded U.S. company**
- **Representation of technology-based recruiting firm in its sale to major private equity platform**
- **Representation of emerging agritech startup in multiple note and equity financings**

- **Representation of celebrity pet food brand in financing and restructuring transactions**
- **Representation of international entertainment company in complex corporate restructuring, securities compliance and finance matters**

Recognitions

- Listed in The Best Lawyers in America® (by BL Rankings), 2023-2024
- Los Angeles Business Journal Top 100 Attorneys, 2022-2023
- Listed, Los Angeles Business Journal Women of Influence: Attorneys, 2017-2022
- Los Angeles Business Journal 500 Most Influential People, 2018-2021
- Los Angeles Business Journal Most Influential Minority Attorneys in LA, 2018-2020
- Nominee, Los Angeles Business Journal Leaders in Law Awards, 2016, 2018-2019

Presentations

- Presenter, "Venture Debt vs. Venture Capital Financing: Non-Dilutive Loan Strategies for VC-Backed and Emerging Growth Companies," Strafford, March 19, 2024
- Panelist, "VC Debt Lending: How It Is Filling the Funding Gaps in the Equity and Bank Lending Markets," Venture Debt Conference, March 6, 2024
- Featured, "Invest In Her" Entrepreneurship Podcast, June 2022
- Panelist, "Helping Clients Create, Build or Revise Their Board of Directors" California CPA Society, May 2022
- Panelist, "Addressing Bias Driven Incivility" Los Angeles County Bar Association, December 7, 2021
- Contributor, "Los Angeles Times Private Equity and M&A Strategies Roundtable" October 18, 2021
- Panelist, "Effective Strategies Used to Transfer the Ownership of a Business," Exit Planning Institute Los Angeles Chapter, June 11, 2020
- Moderator, "Roundtable on Cryptocurrency & Cybersecurity" Thompson Coburn hosted business event, October 29, 2019
- Panelist, "Technology and Business in Southern California," Los Angeles Business Journal Chief Technology and Information Officer Awards Dinner, April, 2019
- Panelist, "Women in Tech & Entrepreneurship," General Assembly, February 19, 2019
- Moderator, "Economic Markets & Access to Capital," Los Angeles Business Journal Economic Forecast & Trends Breakfast, January 22, 2019

Publications

- Quoted, "Thompson Coburn LLP law firm encourages more Black attorneys," *OurWeekly*, November 21, 2023
- Author, "With Equity Markets Down, Venture Lending Provides Solution," *Law360*, September 8, 2023
- Quoted, "Legal Boom Nigh?", *Los Angeles Business Journal*, July 17, 2023
- Featured, "Nonbank Lenders Take Note of Venture Lending Opportunities", *Secured Finance Network*, May 4, 2023
- Interviewed, "Slump in Tech IPOs Opens Opportunities for Venture Debt and ABL Sectors," *ABF Journal* January 5, 2023
- Quoted, "A CPA's Value: Strengthening Boards," *California CPA Magazine*, November, 2022
- Quoted, "Proposed Rule Could Push More Family Offices to Lawyer UP" *CFO Dive*, May 24, 2022
- Featured, "Out and Outspoken: and Rigorous Role Model Uplifts the LGBTQ+ Community" *Brandeis University Alumnae Magazine*, June 7, 2022
- Contributor, "Los Angeles times Private Equity and M&A Strategies Roundtable" October 22, 2021
- Featured, "Creating a Mirror of the LA Community: Thompson Coburn's First LGBTQ MP on Architecting the Future" *Law.com*, August 18, 2021
- Quoted, "Here Are the Pitfalls When Allocators Make Direct Deals" *Institutional Investor*, August 10, 2021
- Quoted, "Startups are ditching the 'stay private longer' mantra. A corporate lawyer tells us the 4 things they need to consider before going public" *Business Insider*, May 17, 2021
- Quoted, "SPACs are racing against the clock to strike a deal, and some will likely have to settle for a less-than-ideal business to buy" *Business Insider*, May 15, 2021
- Quoted, "Law Firms Embrace Remote Work," *Los Angeles Business Journal*, June 29, 2020