



Jennifer Post

Partner

Los Angeles
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PRACTICES

- Corporate and Securities
- Blockchain and Digital Currency

EDUCATION

- Suffolk University Law School, J.D.
- Brandeis University, B.A., cum laude with High Honors

ADMISSIONS

- California
- Massachusetts

AFFILIATIONS

- ProVisors, Group Leader, West Hollywood Chapter
- ProVisors, Century City VIII, Executive Committee Member
- Financial Services Industry Exchange (FSIX), Board of Directors Member, Los Angeles Chapter
- FSIX Advisors Circle, Founder
- American Bar Association, Member, Business Law Section
- Beverly Hills Bar Association, Executive Committee Member, Business Law Section
- StartOut, Los Angeles Planning Board
- ONE Archives Foundation, Member

Jennifer serves as primary outside counsel to a variety of individuals, institutions and companies, including entrepreneurs, venture capital firms and emerging companies, as well as domestic and international public companies.

As a partner in the Firm's Corporate and Securities group, Jennifer's practice encompasses all areas of general corporate and securities law, including private placements of equity and debt securities, mergers and acquisitions, and venture capital fund formation. Jennifer advises her company clients in many aspects of their businesses: capital raising, acquisitions, licensing and distribution, equity compensation, joint ventures and strategic partnerships. Jennifer also represents investment entities including venture capital firms in their formation, fundraising efforts, governance and maintenance, as well as their transactions with emerging companies including complex investment structures, exit transactions and restructurings. Jennifer has a unique niche representing technology lenders including venture debt lenders and hedge funds in secured transactions involving alternative asset classes.

A prolific speaker and media commentator, Jennifer has been profiled in the California Lawyer's M&A Roundtable. She has presented at Digital Hollywood, Metropole Global's crowdfunding conference, NextGen's Entrepreneurship & Global Crowdfunding Forum, the Beverly Hills Bar Association and the American Bar Association, among others.

Industries

- Corporate, Finance and Securities
- Venture Capital Financings
- Mergers and Acquisitions
- Secured Lending and Commercial Transactions
- SEC Reporting and Registration Statements

Experience

- Completed acquisition by a U.S. company of an emerging

EMPLOYMENT

- Thompson Coburn LLP Partner, 2016-Present
- Raines Feldman LLP Partner
- Post Law Group PC
- Edwards & Angell Partner
- Testa, Hurwitz & Thibault LLP

- **cryptocurrency company in Switzerland (including rights to White Paper and related platform technology).**
- **Reviewed offering documents for offshore token offering in the film industry.**
- **Formed a startup cryptocurrency mining company for a California-based technology group.**
- **Negotiated a management agreement for a commodity pool operator trading in cryptocurrencies.**
- **Represented the management shareholders in a \$380 million international acquisition transaction with a publicly traded company**
- **Represented technology-based recruiting firm in its sale to major private equity platform**
- **Represented emerging hedge fund managers in the formation of a \$25 million fund**
- **Represented multiple emerging companies in hospitality, technology, consumer, apparel and medical devices in investment and strategic transactions**
- **Represented multiple venture capital and private lending funds in portfolio investments, intercreditor negotiations, restructurings and exit transactions with emerging growth companies**
- **Represented venture capital and private equity funds in equity investments, portfolio management and exit transactions with technology and emerging growth companies**
- **Represented a publicly held, life sciences company in SEC reporting, registration and registered financings**
- **Represented an emerging entertainment company handling multiple film finance transactions, equity and debt financings, SEC reporting and compliance activities**
- **Represented an internationally known entertainment company in complex corporate restructuring and securities compliance matters**

Recognitions

- Los Angeles Business Journal 500 Most Influential People, 2018
- Los Angeles Business Journal Most Influential Minority Attorneys in LA, 2018
- Los Angeles Business Journal Most Influential Women Lawyers in LA, 2017-Present
- Nominee, Los Angeles Business Journal Leader in Law Awards, October 2016

Presentations

- Presenter, "SEC Guidance on Token Issuances - Howey and Progeny" PINCUS Professional Education - Understanding Cryptocurrencies, Blockchain & ICOs June 22, 2018
- Presenter, "Cryptocurrency Mining Contracts/Overview of Cryptocurrency Funds" PINCUS Professional Education - Understanding Cryptocurrencies, Blockchain & ICOs June 22, 2018

- Panelist, "ICOs, Financing, Packaging & Investment: From Entertainment & Indie Projects to Technology & Startups" Digital Hollywood May 24, 2018
- Panelist, "Blockchain & Cryptocurrency" Los Angeles Business Journal CTO Awards April 2018
- Speaker, "M&A and Succession Planning," The Private Bank at Wells Fargo, November 2, 2017
- Speaker, "Financing, Packaging & Investment: From Entertainment & Indie Project to Technology & Startups," Digital Hollywood Fall Summit, October 12, 2017
- Speaker, "Understanding Equity Kickers: Warrants, Convertible Debt and Investment Rights," Private client presentation, July 2017
- Speaker, "M&A Preparedness," Century City VIII Provisors, June 20, 2017
- Speaker, "Venture Debt Financing: Trends for 2017," The Knowledge Group, December 2016
- Panelist, "The Crowdfunding Update: A Roundtable of Experts," Digital Hollywood Spring Conference, Los Angeles, CA, May 6, 2016
- Speaker, "Crowdfunding Under the JOBS Act – What Practitioners Need to Know," Los Angeles, CA, March 11, 2016
- Panelist, "Crowdfunding in Practice: An Update on Crowdfunding Campaigns and Strategies," Digital Hollywood Fall Conference, October 22, 2015
- Panelist, "The Rise of Investment Crowdfunding: What you Need to Know in 2015 and Beyond," September 21, 2015
- Speaker, "Best of the Uncovereds," Singular Investment Conference LA, September 17, 2015
- Participant, "Mergers & Acquisitions Roundtable," California Lawyer, May, 2015
- Panelist, "From Kickstarter Campaigns and Beyond: Representing the Tech Company in Crowd-Sourcing, Private Equity and M&A Transactions," American Bar Association Annual Meeting, August 9, 2014

Publications

- "Wyoming Signs Cryptocurrency Bills Into Law," *ThompsonCoburn.com*, April 11, 2018
- "The 'ABCs' of 'ICOs,'" *Los Angeles Business Journal*, 2018
- "California takes another run at regulating virtual currencies," *ThompsonCoburn.com*, January 31, 2018
- Quoted, "Crowdfunding Slow on Draw," *Los Angeles Business Journal*, September 19, 2016

- Quoted, "Weak Tech IPOs May Spur E-Tailer to Weigh Sale," *Los Angeles Business Journal*, April 25, 2016
- Quoted, "Link to Retail May Lift IPO", *Los Angeles Business Journal*, February 22, 2016
- Quoted, "The Deal: Holiday transportation bill crammed with capital markets, securities goodies," December 17, 2015
- Quoted, "SEC Votes to Adopt Final Crowdfunding Rules Under Jobs Act: The Impact of the New Rules on Emerging Companies Remains to be Seen," October 31, 2015
- Quoted, "Filling Vacuum," *Los Angeles Business Journal*, September 20, 2015