



## Linda Shapiro

Senior Counsel

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### PRACTICES

- Government Contracts

### EDUCATION

- Washington University School of Law, J.D., 1983, Law Quarterly, Managing Editor, 1982-1983
- Catholic University of America, M.M., 1975
- Fontbonne University, B.M., cum laude, 1973

### ADMISSIONS

- Illinois
- Missouri
- U.S. Court of Appeals, Federal Circuit
- U.S. Court of Federal Claims
- U.S. District Courts (E.D. MO; S.D. IL)

### AFFILIATIONS

- American Bar Association, Section on Public Contract Law, Contract Division
- American Immigration Lawyers Association
- Federal Bar Association
- National Contract Management Association
- Bar Association of Metropolitan St. Louis
- Associated General Contractors (AGC) St. Louis

Linda advises companies that provide goods or services to the federal government; she also has extensive experience in business immigration matters.

For the past seven years, she has been selected for inclusion in *The Best Lawyers in America*®. Linda also served four years on the Thompson Coburn management committee.

During her nearly 25 years of government practice, Linda has advised clients on a wide range of matters unique to doing business with governmental entities, particularly the nation's largest customer – the U.S. government. Linda routinely assists clients to comply with various procurement and related laws and regulations, defend or challenge contract awards and small business status, address performance issues, process claims, develop strategies for preserving small business status and preferences, draft and negotiate teaming and subcontractor arrangements, and litigate or otherwise resolve disputes. Linda also represents recipients of grants and cooperative agreements on projects involving construction, manufacturing, engineering, transportation, and alternative energies and technologies, including those funded from various sources.

In her immigration practice, Linda focuses on representing employers interested in hiring or transferring foreign executives, managers or specialists to live and work in the U.S. She provides immigration counsel to all industry sectors, including information technology, the sciences, telecommunications, financial, health care, higher education, manufacturing and business services. Thompson Coburn's Immigration group is ranked Tier 1 in St. Louis by U.S. News - *Best Lawyers*® "Best Law Firms" survey.

### Recognitions

- Listed in *The Best Lawyers in America*, 2009-Present
  - Named Lawyer of the Year for Immigration Law in St. Louis, 2013; 2016; 2018; 2020
- Awarded as one of the Most Influential Business Women by the St. Louis Business Journal, 2006
- Awarded by the Fontbonne University Alumni Association with the

#### EMPLOYMENT

- Thompson Coburn LLP Chair, Immigration Practice Group, 2003-Present Partner, 1992-Present Associate, 1984-1991

#### COMMUNITY

- St. Louis Community College Foundation, Member, Board of Directors
- Winning Women, Member

Professional Achievement Award, 2006

#### Presentations

- "Building Your Small Business for the Federal Marketplace: 'Contractual Discipline and Insights'" with Michael Zambrana; Society of American Military Engineers Joint Engineer Training, St. Louis, MO, May 24, 2012
- "Basics of Federal Government Contracting" - "Subcontract and Teaming Agreements" - "The Federal Acquisition Regulation (FAR)" - "Government Contract Compliance" - "Small Business Issues" - "Protests, Disputes, and Claims"; Six-part Government Contract Series presented to AGC St. Louis, May - December 2011
- "The Truth In Negotiations Act: Cost or Pricing Data and Defective Pricing"; National Contract Management Association, National Education Symposium, March 2011
- "Is the Federal Government One of Your Customers? How to Comply with the FAR's E-Verify Requirements"; Thompson Coburn LLP Seminar, St. Louis, December 2009
- "Government Contracts Updates"; Thompson Coburn LLP Seminars, May 2005-2010
- "2009 Government Contracts Update"; National Contract Management Association, St. Louis, October 2009
- "Government Contracts Update"; Thompson Coburn LLP Seminar, May 2005-2009
- "U.S. Immigration Law & Compliance"; 2008 Conference on Immigration, St. Louis Regional Commerce & Growth Association/Missouri Chamber of Commerce, April 2008
- "Mistakes: Real World Solutions" with Timothy Noelker and Timothy Sullivan; National Contract Management Association and National Association of Purchasing Management, St. Louis, October 2005
- "Government Contracting: Prime, Subcontract and Teaming Agreements – A Legal Perspective"; National Contract Management Association, St. Louis, January 2003

#### Publications

- Author, "Recent Trends in International Hiring"; *Inside the Minds: Employing International Workers*, 2010
- Co-Author, "Procurement Integrity Revisions Ease Burdens"; *National Law Journal*, May 19, 1997
- Co-Author with Margaret Worthington, "Use of the Eichleay Formula to Calculate Unabsorbed Overhead for Government-Caused Delay Under Manufacturing Contracts"; *25:3 ABA Public Contract Law Journal*. Spring 1996

