



Susan Fisher

Partner

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PRACTICES

- Corporate Finance & Securities
- Corporate Governance & Compliance
- Corporate Law
- Mergers & Acquisitions
- Private Equity Transactions
- Venture Capital

INDUSTRIES

- Energy
- Health Care
- Financial Services
- Manufacturing

EDUCATION

- SMU Dedman School of Law, J.D., cum laude, 2012
- University of Texas at Austin, Master in Professional Accounting, 2006
- Southwestern University, B.A., Accounting and Spanish, magna cum laude, 2005

ADMISSIONS

- Texas

AFFILIATIONS

- Dallas Bar Association, Member
- State Bar of Texas, Member
- Certified Public Accountant, Texas

Susan is a versatile corporate attorney who represents public and private companies, portfolio companies, private equity funds, and individual and institutional investors in mergers and acquisitions, complex financings and other strategic commercial transactions.

Susan has represented clients in a variety of industries, including health care, oil and gas, technology, restaurant, investment banking, consulting, business services and manufacturing.

Drawing on her experience representing both domestic and foreign-based entities in deals exceeding \$1 billion, Susan guides clients through each phase of transactions, from letters of intent to due diligence to the negotiation of key terms and the drafting of purchase agreements. She is skilled at efficiently managing deal closings, marshaling the insights and work product of subject matter experts and Thompson Coburn attorneys across various practice areas to address all areas of concern and achieve a client's priorities for a specific transaction.

Susan has significant experience in various business combination transactions, including stock purchases, asset purchases and mergers, senior and subordinate financings, and offerings of private securities. She also represents privately-held companies in initial and follow-on venture capital financing.

Susan provides clients with clear, proactive guidance on various corporate governance matters, including forming entities, drafting organizational documents, preparing board and shareholder resolutions, and effecting restructurings.

Before attending law school, Susan served as an auditor for a Big Four accounting firm, where she performed financial statement and internal controls audits for public and private companies. Combined with her CPA license and Master in Professional Accounting, this unique experience allows Susan to quickly absorb a balance sheet, intimately understand a client's financial considerations going into a transaction and speak directly to C-Suite executives and boards about their priorities for a successful deal or financing.

EMPLOYMENT

- Thompson Coburn LLP Partner, 2021-Present
- Thompson & Knight LLP Associate, 2018-2021
- Locke Lord LLP Associate, 2012-2018 Summer Associate, 2011
- PricewaterhouseCoopers, LLP Assurance Associate, 2006-2009 Assurance Intern, 2006

COMMUNITY

- Business Council for the Arts Leadership Arts Institute, Class of 2020-2021

Experience

• Mergers & Acquisitions

Represented the owners of a dental supply company in the sale of a minority interest for \$6 million.

Represented a billion dollar cannabis company in California in its acquisition of three companies for a total value of \$34.5 million.

Represented an IT consulting and support company in its acquisition of five companies for a total value of \$52.25 million.

Represented a full service trucking and transportation services company in Michigan in the sale of its company for \$10.85 million.

Represented a Houston-based drilling contractor in a \$100 million merger combination transaction.

Assisted in the representation of a Chinese company in its proposed \$1.2 billion acquisition of a division of a U.S. public company.

Represented an Asian conglomerate in the sale of a major apparel manufacturer to a strategic buyer.

Assisted in the representation of a private equity firm in its acquisition and disposition of various portfolio companies in the restaurant industry.

Assisted in the representation of a public company in a public tender offer and merger transaction.

Represented a China-based client in the sale of equity securities to a Chinese investor for \$140 million.

Represented a home health care company in the sale of its assets to a private equity sponsor.

Represented an electronic circuits manufacturer in its purchase of certain assets from a multinational technology company.

Represented a Texas-based bank holding company and its wholly-owned subsidiary Texas state-chartered bank in a merger combination transaction.

Represented two privately-held affiliated corporations in the business of commercial construction as general contractors focused on the expansion and renovation of hospitals and other medical facilities in New England in the sale of substantially all of their assets for approximately \$18 million.

Represented a privately-held cattle feeding business in the purchase of two cattle feedyards in Haskell County, Kansas, for approximately \$35 million.

Represented an employee-owned oilfield, chemistry and biotech solutions company in its proposed sale for approximately \$200 million.

Represented a private equity fund in the sale of one of its portfolio companies in the business of providing skilled home care and hospice services for approximately \$51 million.

Represented the U.S. subsidiary of a British conglomerate in its acquisition of a Texas-based manufacturer of cold brew coffee

concentrate for approximately \$15 million plus an earn-out.

- **Private Equity and Venture Capital Transactions**

Represented a fund sponsor in the formation of a co-investment vehicle targeting investments in renewable energy infrastructure projects.

Represented a fund sponsor and its funds in various combination and restructuring transactions.

Represented a private software company in an offering of convertible promissory notes to institutional investors.

Represented the principals of a fundless sponsor in the formation and capitalization of a new private equity group.

Recognitions

- Included in "Texas Super Lawyers" (by Thomson Reuters) Rising Stars list, 2022
- Listed in "Best Lawyers: Ones to Watch" (by BL Rankings) for Corporate Law in Dallas, Texas, 2023

Presentations

- "Top 10 Mistakes in Contract Drafting: Key Concerns and Tips for Corporate Counsel relating to Drafting and Negotiating Commercial Contracts," DFW Association of Corporate Counsel Chapter Luncheon, April 2019