



Tim Sullivan

Partner

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PRACTICES

- Government Contracts

EDUCATION

- Georgetown University Law Center, J.D., 1975, Member of Georgetown Law Journal
- University of Michigan, B.A., 1970

ADMISSIONS

- District of Columbia
- Virginia
- District of Columbia USDC
- US Ct Appeals, 4th Circuit (Covers MD, NC, SC, VA, WV)
- US Ct Appeals, 10th Circuit (Covers CO, KS, NM, OK, UT, WY)
- US Ct Appeals, DC Circuit
- US Ct Appeals, Federal Circuit
- US Ct of Federal Claims
- Virginia USDC, Eastern District

AFFILIATIONS

- District of Columbia Bar
- Virginia Bar
- National Contract Management Association
- American Bar Association, Public Contracts Section

EMPLOYMENT

- Thompson Coburn LLP Partner, 2001-Present

Tim has devoted his 40-year practice to the representation of Government contractors in all areas of Government contract law.

He serves as an essential advisor to companies at every stage of the contracting process.

Tim represents a large range of Government contractors, from small minority-owned companies to top 50 Department of Defense contractors, as well as foreign companies seeking U.S. contracts. He serves as an important sounding board; he listens to a client's concerns, frustrations and challenges, and works with them to create a smart, cost-effective strategy that will produce the most favorable outcome under the circumstances.

Should a client encounter problems in the contracting process, Tim provides practical advice and creative solutions to resolve claims, avoid disaster, and minimize liability. He has extensive litigation experience, but in recent years he has become a proponent of Alternative Dispute Resolution (ADR), a technique that he believes best serves our clients' interests.

Tim represents clients before the U.S. Court of Appeals for the Federal Circuit, the U.S. Court of Federal Claims, the GAO, the Armed Services Board of Contract Appeals (ASBCA), and the Civilian Board of Contract Appeals (CBCA). Whenever possible, however, his goal is to guide clients through the Government contracting maze while remaining in the background and allowing the client to take the lead in its own advocacy.

Tim began his career as a contracting officer at the CIA. That experience informs all that he does for his clients and allows him to give candid, highly-focused advice that helps clients better understand and anticipate the Government's position on a particular issue. He has had more than 20 appearances on Tom Temin's "Morning Drive" program on Federal News Radio, where he discussed various Government contracting issues. Tim is a co-founder and Board member of the Public Contracting Institute (PCI) in Washington, D.C.

COMMUNITY

- Congressional Country Club, Advisory Board, 2001-2006, President, 2000, Member, Board of Governors, 1995-2001
- University Club of Washington, Chairman, Executive Committee, 2007-2008, President, 2006-2007, -Member, Board of Governors, 2001-Present, -Vice President, 2005
- Alexandria Commission on Persons With Disabilities, 1995-1999
- Explore-It-All Learning Center, Member, Board of Directors, 2002-Present
- Country Club Swimming & Diving Association, President, 1995-1997

MILITARY SERVICE

- United States Army, 1970-1973

Instruction

- "Fun with the FAR"; Public Contracting Institute
- "The Professor's Forum"; Public Contracting Institute
- Author and Lecturer, "Government Contract Negotiations"; Public Contracting Institute
- Lecturer, "Masters Academy in Government Contracts"; Public Contracting Institute
- Lecturer, "Best Practices in Subcontracting"; Public Contracting Institute
- "Introduction to Government Contracts," Contract Services Association, 2002-2008

Recognitions

- Listed in Washington D.C. Super Lawyers, 2013-Present
- Named among SmartCEO magazine's Legal Elite, Washington, D.C. edition, 2011

Publications

- "10 Commandments of Government Contracting"; January 2015
- "10 Myths of Government Contracting"; November 2014
- Co-author, "Successful Strategies for Pre- and Post-contract Award Protests and Claims," a chapter in *"Litigation Strategies for Government Contracts, Leading Lawyers on Understanding the False Claims Act, Filing Bid Protests, and Working with Government Agencies, 2011 Edition"*; Thomson Reuters/Aspatore