



Barry

Barry M. Weisz
Partner

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Los Angeles
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MY SERVICES

Construction
Real Estate
Private Company Business Disputes
Public Transit
Cannabis
Corporate Law
Information Technology
Transportation
Mergers & Acquisitions
Private Equity Transactions
Technology Transactions

EDUCATION

University of California, Los Angeles, School of Law,
J.D., 1978
University of California, B.A., 1975

ADMISSIONS

California
U.S. District Court Central District California
U.S. District Court Eastern District California
U.S. District Court Northern District California
U.S. District Court Southern District California
U.S. Court of Appeals 9th Circuit

I know that what I do affects people's lives. Making clients' lives better by putting their interests first is a wonderful and satisfying way to live.

overview

Barry Weisz serves as a corporate strategist and outside general counsel to small- to mid-sized companies, as well as their principals, in a variety of industries.

For more than four decades and across a variety of industries, Barry has advised businesses from well-established companies to entrepreneurial start-ups in their industries on day-to-day matters, growth strategies and beyond. He has assisted with financings, contractual agreements, litigation, succession planning and horizon events; and, he has drafted purchase and sale agreements, operating agreements, loan documents, license and distribution agreements and phantom equity plans, among many other corporate documents.

In particular, Barry finds negotiating mergers and acquisitions especially rewarding. While deals are often complicated and challenging, Barry has guided so many to satisfactory closings that investment bankers and brokers are pleased to recommend and work with him. They know the deals will close. When necessary, Barry is able to readily assemble a team to ensure all the elements are covered: tax, intellectual property, employment and environmental matters among them. In addition, Barry has been active in real estate transactions throughout his career, including purchase and sales, leases, 1031 exchanges and financing.

Active in his profession, Barry has taught business law at California State University, Northridge University and West Coast University. He has also served as judge pro tem in the Los Angeles Superior Court, the Beverly Hills Municipal Court and the Los Angeles Traffic Court. Advancing Thompson Coburn's success, Barry has served as Partner in Charge of the firm's Los Angeles office and on the firm's Management and Strategic Planning Committees, among others.

experience

Recent Representative Transactions

- Represented 10 owners of multiple pharmacies in a complex sale of assets to a private equity firm for \$170 million.
- Represented owners of pharmacies in the sale of assets for over \$33 million and \$16 million.

- Represented a Los Angeles-based CPA firm in its merger with a national accounting firm.
- Represented a Los Angeles-based attorney firm in its negotiations with a national law firm.
- Represented the purchaser of the equity of a company that owns sixteen volleyball teams.
- Represented numerous landlords and tenants in the formation and execution of significant leases.
- Represented a large national cannabis company in lease negotiations and transactions.
- Represented various apparel companies in their representation and distribution agreements.
- Represented a national transportation company in its acquisition of several competitors, as well as in its acquisition of real estate in various states across the US.
- Represented the majority owners of an apparel company in the purchase of the minority interests.
- Represented a public transit provider on real estate issues.
- Represented the landlord in the negotiation with a private university in the construction and lease of a building in Los Angeles.
- Represented an international transportation company in its successful negotiation for a five-year, \$95 million contract with a major metropolitan airport for its fly-away shuttle service.
- Represented a trucking transportation company in Alabama in the sale of its assets for \$6 million.
- Represented a billion dollar cannabis company in California in its acquisition of three companies for a total value of \$34.5 million.
- Represented a pharmacy chain in California in its purchase of two competitors, one for \$1.5 million, the other for \$3.75 million, and then the pharmacy chain in the sale of its equity for \$60 million.
- Represent the owners of a pharmacy in the sale of its assets for \$18 million.
- Represented the owners of a pharmacy in the sale of its assets for \$13 million.
- Represented the purchasers of real property in the purchase of an animal hospital for \$20 million, the purchase of a stand-alone coffee shop for \$2.9 million, and the sale of raw land for \$2 million.
- Represented the owners of a dental supply company in the sale of a minority interest for \$6 million.
- Represented a national apparel company in numerous contracts totaling over \$3 million.
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recognitions

- Listed in Southern California Super Lawyers (by Thomson Reuters), 2010-2020
- Selected as a Leader in the Law Nominee (by the Los Angeles Business Journal), 2018

affiliations

- Boys and Girls Club of Hollywood, Board of Directors, 2017-Present

- Aish HaTorah, Los Angeles, Board of Governors, 1996-Present
- Dream Street Foundation
- Shane's Inspiration

in my free time

I was born and raised in Los Angeles, but I'll travel to anywhere, and the more remote the better. I've been on six different continents and more than 40 countries. Most importantly, I am blessed to have my children and grandchildren all living within a 10-minute drive of my home.