



## Gregory

**Gregory M. Mennerick**  
**Partner**

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### MY SERVICES

Automotive  
Cannabis  
Corporate Finance & Securities  
Corporate Law  
Financial Services  
Health Care  
Manufacturing  
Mergers & Acquisitions  
Private Equity Transactions

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### EDUCATION

Saint Louis University School of Law, J.D., *magna cum laude*, 2009

Editor, Saint Louis University Law Journal

Order of the Woolsack

Alpha Sigma Nu Jesuit Honor Society

Academic Excellence Awards Recipient

McKendree University, B.B.A. Economics & Finance, *magna cum laude*, 2006

Additional Major Political Science

Phi Kappa Phi Honor Society

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### ADMISSIONS

Illinois

Missouri

Companies need experienced corporate and M&A counsel who can quickly and calmly spot issues, build consensus and get strategic deals done.

### overview

Greg Mennerick counsels clients on all aspects of their strategic mergers and acquisitions transactions, including the acquisition and disposition of stock and assets, joint ventures and partnerships.

Greg handles letters of intent, leads M&A due diligence, and drafts and negotiates definitive asset purchase agreements, stock purchase and merger agreements and all ancillary agreements (e.g., for escrow and transition services) for these transactions. He represents issuers and investors in equity financing rounds, and drafts and negotiates securities purchase agreements and other investment documents.

While his experience spans a wide range of industries, Greg has amassed particular experience in the healthcare space.

Whether they are serial acquirers or longtime family businesses finally looking to sell, clients appreciate Greg's measured and 'big picture' approach, which helps to avoid and/or resolve deal tensions or conflicts and keep even the most complex and multi-party deals moving forward to a win-win conclusion.

### experience

#### Representative transactions

- Represented a private, family-owned aerosol and chemical company in its \$12.75 million sale of the business to a national aerosol packaging company.
- Represented a private construction equipment rental company in its \$54 million sale of the business to a national equipment rental company.
- Represented a NYSE-traded public company in the \$110 million sale of its intelligent transportation business to a Fortune 500 company.
- Represented a private equity firm in the acquisition and going private transaction of a NYSE-traded public company with an enterprise value of \$25 million.

- Represented the North American operations of a global distribution company in its \$100 million acquisition of a third party logistics company.
- Represented a private scrap processing company in its \$48 million acquisition of land and scrap metal processing business from a private equity firm.
- Represented the North American operations of a global payment and risk management solutions company in its \$7 million purchase of a Canadian bank's foreign exchange business and \$3 million purchase of a privately-owned Canadian foreign exchange broker.
- Represented a privately owned armored truck security business in its purchase of two Nevada-based armored truck businesses totalling \$1.2 million.
- Represented a private family-owned residential care company in its purchase of an additional residential care facility.
- Represented the North American operations of a NYSE-traded public company in the \$15 million sale of its pool and spa water treatment chemical business to a privately-owned international specialty chemicals company.
- Represented a global rental car company in its acquisition of a privately-owned vanpooling company.
- Represented a leading correctional market supplier in sale to global private equity firm.
- Represented a private, family-owned custom lighting manufacturer in sale to global company specializing in electrical and digital building infrastructures.
- Represented a private specialty pharmacy in sale to large, publicly traded specialty pharmacy company.